

# Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

## Department of Commerce

### Structured Work Plan for Teaching Apr. 2021 to June 2021)

Class : B. Voc. I (Sem. II)

Subject : Retail Business Management-II

Paper. : Retail Business Management-II

Name of Teacher : Dr. P. R. Rodiya

#### Summary of Teaching Plan :

Unit	Chapter / Topics	No. of Lectures	Date
<b>Unit - 1</b>	<b>Motivation</b>	<b>12</b>	
	Topic 1.1 <b>Introduction</b>	02	15/04/2021 to 30/04/2021
	1.2 Meaning – Definitions	02	
	1.3 Means of Effective Motivation	02	
	1.4 Theories of Motivation	03	
	1.5 Herzberg's Two Factor Theory	03	
<b>Unit - 2</b>	<b>Leadership and Communication</b>	<b>12</b>	
	Topic 2.1 Meaning and Concept	03	1/05/2021 to 16/05/2021
	2.2 Traits in Leadership	03	
	2.3 Meaning of communication	03	
	2.4 Process of communication	03	
<b>Unit - 3</b>	<b>Controlling and Co-ordination</b>	<b>12</b>	
	Topic 3.1 Meaning and significance	03	17/05/2021 to 04/06/2021
	3.2 Control Process	03	
	3.3 Meaning and Need of coordination	03	
	3.4 Techniques of Co-ordination	03	
<b>Unit - 4</b>	<b>Management of Change</b>	<b>12</b>	
	Topic 4.1 Meaning of management of change	03	07/06/2021 to 25/06/2021
	4.2 Need for change and Process	03	
	4.3 Resistance to change	03	
	4.4 Emerging Horizons of Management	03	

**HoD**

Dr. A. J. Raju

**Subject Teacher**

Dr. P. R. Rodiya