



**Shiv Chhatrapati Shikshan Sanstha's
Rajarshi Shahu Mahavidyalaya, Latur (Autonomous)**

Department of Commerce

A) A SUMMARY REPORT

1) Title of Programme:		Training Program of Bajaj Finserv Under MoU with Bajaj Company		
2) Name of Organizing Department/Unit:		Faculty of Commerce		
3) Name of the Coordinator(s)/ Convener(s)/ Organizer(s) of the Programme:		Dr. P. S. Trimukhe, Head, Faculty of Commerce RSM. Latur.		
4) Date(s) of the Programme:		01.08.2023 to 14.09.2023		
5) Venue:		Hall No. 301		
6) Target Group:		B.Com. III Year Students		
7) Number of Participants:		Male	Female	Total
A separate list with signatures be maintained in the department/Unit)	Teachers	02	08	10
	Students	05	34	39
	Total	07	42	49
8) Name(s) and details of Resource Person(s), if any:		Resource Person: 1) Dr. Nitin Burla, Lead Trainer at Bajaj Finserv, Solapur Branch. Mobile No. +91 9423588258 E-mail: nitin.burla@ciel.co.in 2) Dr. Shailesh Deshpande, Trainer at Bajaj Finserv, Solapur Branch. 3) Ms. Poonam Devdas, Trainer at Bajaj Finserv, Solapur Branch.		
9) Total Expenditure for the Programme:		NIL		
10) Source of Funding:		CSR Activity of Bajaj Finserv Company		

B) Report

i. Title: Training Program of Bajaj Finserv Under MoU with Bajaj Company

ii. Introduction

The training program organized by the Department of Commerce, Rajarshi Shahu Mahavidyalaya (Autonomous), Latur, on 01.08. 2023, in smart classroom hall no. 301, served as a pivotal opportunity for B.Com. and M.Com. students aspiring to carve a niche in the dynamic realms of banking and finance. Recognizing the paramount importance of hands-on experience and industry insights, the program was meticulously crafted to provide participants with a comprehensive understanding of the intricacies and nuances of the financial sector.

iii. Objectives of the Programme/ issues addressed:

- Increase awareness about current job opportunities in the banking and finance sectors.
- Improve student motivation levels by highlighting diverse career paths within the industry.
- Foster understanding of industrial competition and professionalism standards.
- Enhance students' skills through targeted training initiatives.
- Empower students to excel in various roles within the banking and finance sector.

iv. Details of Participants:

Total 49 participants (07 Males and 42 Females) were participated

v. Brief Summary of Events/ Sessions

The resource person, Nitin Burla sir, at the training program provided valuable insights into the finance sector, with a focus on Bajaj Finserv. Key topics covered included the demand-supply gap in the talent market and the structure of the CPBFI program. The emphasis was placed on the importance of soft skills alongside technical knowledge for success in the banking and finance sector. The session also touched upon insurance policies and offered a brief introduction to banking policies, providing attendees with a holistic understanding of the industry's dynamics and requirements.

vi. Conclusion, with Feedback on the Programme :

The students felt really happy and satisfied after learning about the finance sector. They understood why soft skills, management, retail banking, and insurance are important. They now feel ready to work in finance companies like Bajaj. They also want more programs like this in the future.

vii. Any Appendix:


List of Participants attached

Date: 18.09.2023


Convener


HoD
Head
Department of Commerce
Rajarshi Shahu Mahavidyalaya,
(Autonomous), Latur




Principal
Rajarshi Shahu Mahavidyalaya, Latur
(Autonomous)

C) Geo-tagged Photographs / Screenshots:



Students with Resource Person



Attendees of the Programme



**Resource Person Mrs. Poonam Doedas
discussing over topic.**



Glimpses of Programme.

D) Link of Video of the programme if any –

E) Copies of Brochure Prepared for the Programme:--

F) Any Other Publicity Material

Sample Certificates-

BEYOND **FINSERV ACTIVATE**

Certificate of Completion

This is to certify that
JOSHI ROHINI AVINASHRAO CPBFI Registration No - BFS326410

has successfully completed the 100- hour
Certificate Programme in Banking, Finance and Insurance
conducted at Rajarshi Shahu Mahavidhyalaya (Autonomous), Latur
between 01, August 2023 and 14, September 2023
in collaboration with Bajaj Finserv Limited


For
Rajarshi Shahu Mahavidhyalaya
(Autonomous), Latur


For
Bajaj Finserv Limited

Training Partner
CICL CENTRE FOR INVESTMENT
EDUCATION & LEARNING

Scanned with CamScanner

BEYOND **FINSERV ACTIVATE**

Certificate of Completion

This is to certify that
SANDHYA PRAKASH GAIKWAD CPBFI Registration No - BFS326432

has successfully completed the 100- hour
Certificate Programme in Banking, Finance and Insurance
conducted at Rajarshi Shahu Mahavidhyalaya (Autonomous), Latur
between 01, August 2023 and 14, September 2023
in collaboration with Bajaj Finserv Limited


For
Rajarshi Shahu Mahavidhyalaya
(Autonomous), Latur


For
Bajaj Finserv Limited

Training Partner
CICL CENTRE FOR INVESTMENT
EDUCATION & LEARNING

Scanned with CamScanner

BEYOND **FINSERV ACTIVATE**

Certificate of Completion

This is to certify that
ANKITA BABU GAIKWAD CPBFI Registration No - BFS326401

has successfully completed the 100- hour
Certificate Programme in Banking, Finance and Insurance
conducted at Rajarshi Shahu Mahavidhyalaya (Autonomous), Latur
between 01, August 2023 and 14, September 2023
in collaboration with Bajaj Finserv Limited


For
Rajarshi Shahu Mahavidhyalaya
(Autonomous), Latur


For
Bajaj Finserv Limited

Training Partner
CICL CENTRE FOR INVESTMENT
EDUCATION & LEARNING

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BEYOND **FINSERV ACTIVATE**

Certificate of Completion

This is to certify that
SAKSHI NILKANTH SOMWANSHI CPBFI Registration No - BFS326442

has successfully completed the 100- hour
Certificate Programme in Banking, Finance and Insurance
conducted at Rajarshi Shahu Mahavidhyalaya (Autonomous), Latur
between 01, August 2023 and 14, September 2023
in collaboration with Bajaj Finserv Limited


For
Rajarshi Shahu Mahavidhyalaya
(Autonomous), Latur


For
Bajaj Finserv Limited

Training Partner
CICL CENTRE FOR INVESTMENT
EDUCATION & LEARNING

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BEYOND **FINSERV ACTIVATE**

CERTIFICATE
-OF COMPLETION-

This is to certify that
JOSHI ROHINI AVINASHRAO

From Rajarshi Shahu Mahavidhyalaya (Autonomous), Latur
has successfully completed the HR Workshop held under the
Certificate Programme in Banking, Finance and Insurance
by Bajaj Finserv Limited


For Bajaj Finserv Limited

BFS326410

Scanned with CamScanner

BEYOND **FINSERV ACTIVATE**

CERTIFICATE
-OF COMPLETION-

This is to certify that
SARWADE GAURAVI GOVIND

From Rajarshi Shahu Mahavidhyalaya (Autonomous), Latur
has successfully completed the HR Workshop held under the
Certificate Programme in Banking, Finance and Insurance
by Bajaj Finserv Limited


For Bajaj Finserv Limited

BFS326432

Scanned with CamScanner



Rajarshi Shahu Mahavidyalaya, Latur (Autonomous)

Faculty of Commerce

Bajaj Finserv Training Programme

Date: 20.07.2023

All the students of B.Com. III who are enrolled for Bajaj Training Programme are hereby informed that you are required to attend for the training programme in Hall No. 301 at 1:30 p.m. as per the schedule from 01.08.2023 to 14.09.2023.


HoD

Dr. P.S. Trimukhe
Head
Department of Commerce
Rajarshi Shahu Mahavidyalaya,
(Autonomous), Latur

Confirmation by College to commence CPBFI Batch

To
Ms. Pallavi Gandhalikar,
National Head CSR, Head Bajaj Finserv BEYOND,
Bajaj Finserv Ltd., Pune.

Date : 31.07.2023

Dear Madam,

This refers to our MoU with Bajaj Finserv to conduct Certificate Program in Banking, Finance and Insurance (CPBFI) for the students and Alumni of our College/Institute.

We hereby provide our confirmation for the following batch formation details mentioned below:


Sr.No	Details	College Response
1	Our Coordinator for CPBFI has received a complete briefing about conduct of the CPBFI Batch from your official Training Partner and I am informed that he/she is fully aware of his/her role for successful execution of the Batch.	Yes/No
2	Mention total number of students enrolled. (Final list of students shared). Please close the Enrolment Link.	60 Students
3	*As agreed in our MoU, the college has collected a non-refundable fee of Rs.1000/- specifically for CPBFI from every enrolled Student.	Yes/No
4	No First- or Second-Year Undergraduate student is admitted in the Batch.	Yes/No
5	As per current College Calendar no interruptions of more than 3 days are expected in the CPBFI Batch on account of upcoming examinations, Holidays, Placement Drives, Field Visits, other Training Programs etc.	I confirm / Possibility of University Examination/ Possibility of Placement
6	We have discussed the Batch timings with the enrolled students and the students have confirmed the suitability of the same. No student is expected to miss the Batch on account of Job/Internship/other Tuition Classes.	Yes/No
7	Students have confirmed that they have adequate equipment namely Smart Phones/Laptop/Desktop and sufficient Network Data to attend Online Classes and Online Mock Interviews during HR Workshop.	Yes/No

Thus, we confirm the Batch formation and request to launch the Batch as per mutually decided Date.


College to appoint 2 Student Coordinators for the Batch. Students to be from the Batch.		
	Name	Mobile Number
Student Coordinator	Apkita Gaikwad	9307003428
Student Coordinator	Vishal Kangtikar	9356170070

Thank you!

Principal

(Sign) 
PRINCIPAL
Rajarshi Shahu Mahavidyalaya, Latur
(College Name and Stamp to be affixed)



(Sign) 
CPBFI College Coordinator
Dr. Purnapalata Tamukhe

Note: In case of any clarification feel free to contact Archana Bhat (archana.bhat@bajajfinserv.in) Senior Manager, CSR Bajaj Finserv.

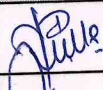
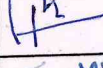
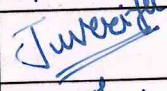

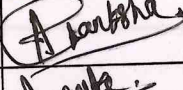

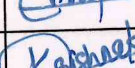




Rajarshi Shahu Mahavidyalaya, Latur (Autonomous)

Faculty of Commerce

Training Programme of Bajaj Finserv Company

Date: 20.07.2023

List of Participants

Sr. No.	Name of the Participants	Designation	Gender	Signature
1	Dr. P. S. Trimukhe	Associate Professor & HoD	Female	
2	Dr. P. R. Rodiya	Assistant Professor	Male	
3	Ms. J.M. Shaikh	Assistant Professor	Female	
4	Dr. S. N. Bagwan	Assistant Professor	Female	
5	Ms. A.K. Balsaraf	Assistant Professor	Female	
6	Ms. A. D. Savalsure	Assistant Professor	Female	
7	Mr. V. D. Late	Assistant Professor	Male	
8	Mr. K.B. Walasange	Assistant Professor	Male	
9	Ms. S.R. Joshi	Assistant Professor	Female	
10	Ms. G.K. Kombade	Assistant Professor	Female	
11	Ms. S. S. Kale	Assistant Professor	Female	

Rajarshi Shahu Mahavidyalaya (Autonomous), Latur

Faculty of Commerce

Batch Result | CPBFI 811

Duration of Batch I 1.08.2023 to 14.09.2023

BFS Batch Number	Display Name	Login ID	Attendance %	Percent POST	RESULT 2
811	ADITI ROHIDAS NABDE	BFS326386			FAIL
811	AKANKSHA SAHADEV SONTAKKE	BFS326389	85.71	75	PASS
811	ANKITA BABU GAIKWAD	BFS326401	78.57	73	PASS
811	ANKITA LAXMAN SONKAMBLE	BFS326390	96.43	63	PASS
811	BHAKTI KISHOR PANDAGE	BFS326393	10.71		FAIL
811	BHOSALE SHRADHA SADANAND	BFS326437	89.29	68	PASS
811	Chapde Shreya Prakash	BFS326439	82.14	51	PASS
811	CHETANA AMOL ANDHARE	BFS326397	96.43	70	PASS
811	DIPALI NARSHING BIBRALE	BFS326399	67.86	49	FAIL
811	GALKATE MIRA KAMLAKAR	BFS326403	71.43	54	PASS
811	GAWALI VAISHNAVI CHANGDEV	BFS326405	10.71		FAIL
811	GAWARE SHWETA MADHAV	BFS326406	92.86	62	PASS
811	GAYATRI KISHOR SANGAVE	BFS326434	100	66	PASS
811	JADHAV AISHWARYA PRALHAD	BFS326387			FAIL
811	JADHAV CHAITANYA DNYANADEV	BFS326409	82.14	58	PASS
811	JOSHI ROHINI AVINASHRAO	BFS326410	100	85	PASS
811	KADAM PRIYANKA LALASAHEB	BFS326411	85.71	64	PASS
811	KAPSE RAJNANDINI SATISH	BFS326425	35.71		FAIL
811	Kerale Sneharani Dattatray	BFS326413	7.14		FAIL
811	KOKALGE SHIVSHANKER SOMNATH	BFS326415	7.14		FAIL
811	KOLHE AISHWARYA RAMDAS	BFS326416	96.43	63	PASS
811	KUMBHAR RUTUJA SANGAPPA	BFS326417	92.86	63	PASS
811	MOHITE SANIKA SANJAY	BFS326420	92.86	68	PASS
811	NIKITA LAHU GAIKWAD	BFS326422	100	80	PASS
811	PRATIKSHA SURESH BHOSALE	BFS326394	85.71	50	PASS
811	PRERNA SANTOSH MANE	BFS326424	100	62	PASS
811	RASURE DIKSHA DAYANAND	BFS326426	96.43	65	PASS
811	REVATI SWARAJ KHOSE	BFS326427	96.43	58	PASS
811	RITESH GOVIND NAGARE	BFS326421	10.71		FAIL
811	ROHAN SATISH KOLPUKE	BFS326428	17.86	65	FAIL
811	RUPALI BALAJI SURWASE	BFS326429	71.43	67	PASS
811	SAKSHI ASHOK LOMTE	BFS326431	71.43	56	PASS
811	Sakshi Nilkanth Somwanshi	BFS326442	96.43	67	PASS
811	SANDHYA PRAKASH GAIKWAD	BFS326432	100	77	PASS
811	SANGAVE ASHWINI CHANDRAKANT	BFS326433	100	57	PASS
811	SARWADE GAURAVI GOVIND	BFS326435	82.14	69	PASS
811	SATHE SMITA SUDHAKAR	BFS326436	39.29	49	FAIL
811	SHINDE RUTIK BHIMRAO	BFS326430	25	61	FAIL
811	SHREYA ARUN DESHMUKH	BFS326438	92.86	72	PASS
811	SHWETA BIBHISHAN INGLE	BFS326440	78.57	67	PASS
811	SHWETA SUDHAKAR SATHE	BFS326441	42.86	51	FAIL
811	TUSHAR RAM GURME	BFS326443	14.29	32	FAIL
811	VAISHNAVI SURESH GURAV	BFS326407	82.14	64	PASS
811	VISHAL AMBADAS KANGATIKAR	BFS326444	82.14	78	PASS
811	YOGESHWARI SANJAY NILA	BFS326423	96.43	62	PASS

[Signature]
Head

Department of Commerce
Rajarshi Shahu Mahavidyalaya,
(Autonomous), Latur



[Signature]
PRINCIPAL
Rajarshi Shahu Mahavidyalaya, Latur
(Autonomous)

**Certificate Programme in Banking, Finance and Insurance (CPBFI)
BATCH PERFORMANCE REPORT**

17 October 2023

To
The Principal and CPBFI Coordinator,
Rajarshi Shahu Mahavidhyalaya,
Latur,
Maharashtra.

We are pleased to share the Batch Performance Report in respect of Batch Number 2 (CPBFI Batch Number 811) conducted at your college/institute from 1 August 2023.

Our official training partner for the batch was **Center for Investment Education and Learning**.

OVERALL RESULT:

Number of students eligible for certificates – 31;

Passing Ratio – 88.57 %.

1. Student Profile Details (Based on Gross Enrolment):

Particulars	Number of students
Gross Enrolment	45
Of which: First Generation Graduates	25
Of which: Socially weaker Categories	15

First generation graduates and graduates from socially weaker section are very important segments for this flagship CSR initiative of Bajaj Finserv.

2. Student Participation Details:

Enrolment Details	No. of students	Participation	No. of students
Enrolment	45	Pre-assessment	44
Cancellation	9	Post-assessment	37
Drop-outs	1	HR Workshop	33
Regular Students	35	Feedback Survey	29
Drop-out Ratio %	02.78	Certified	31

The student participation in the programme is driven by (a) the relevance of the programme in their individual career plans, (b) their understanding and conviction about the programme value and (c) their investment in the programme. A combination of all these factors leads to high participation.

Certificate Programme in Banking, Finance and Insurance (CPBFI) BATCH PERFORMANCE REPORT

3. Attendance Details

Course	Attendance %	Attendance Slab	% of students
Overview of Retail Banking	79.64	Below 65%	8.57
Overview of Insurance	86.43	65 – 75%	11.43
Communication and Workplace skills	86.67	75 – 85%	20.00
		Above 85%	60.00
Total	84.59	Total	100.00

Attendance is driven by (1) certification eligibility criteria (CPBFI requires minimum 65% attendance), (2) training quality, which is a combination of trainer’s command over subject, the pedagogy used and students’ participation and (3) students’ willingness and ability to attend. Non-availability of infrastructure and mandatory college events or family events have a big influence on students’ ability to attend.

4. Performance in online Assessment Tests – Average Scores

Course Name	Scores before training	Scores after training	Improvement
Overview of Retail Banking	61.03	66.69	5.66
Overview of Insurance	48.31	60.88	12.57
Communication and Workplace skills	50.59	65.88	15.29
Total	53.85	64.21	10.35

Performance in online assessment tests is driven by the attendance and attentiveness of the students and by the training quality of CPBFI trainers. Students with higher attendance typically perform better than others.

5. Performance in HR Workshop Interviews

	Attended	Shortlisted	Success Rate %
Participation and success	33	32	96.97

A HR Workshop is conducted at the end of every batch, wherein recruiters from Bajaj Finserv and its subsidiaries, interview candidates for specific roles in BFSI industry. The recruiters shortlist candidates based on these interviews and provide us a list of candidates that they believe have a very high chance of being selected in a job interview. This independent assessment by professional recruiters is a good ‘lead’ indicator of employability.

Certificate Programme in Banking, Finance and Insurance (CPBFI) BATCH PERFORMANCE REPORT

6. Student endorsement

Voice of students	% strongly agree
My confidence has improved (Attitude Development)	51.72
My communication has improved (Skill Development)	51.72
My industry knowledge has improved (Knowledge Development)	41.38
CPBFI was the right decision for my career (Overall satisfaction)	55.17

Students join CPBFI with different objectives, so, it is important to seek their confirmation about improvement in their own attitude, skills and knowledge. This confirmation along with HR Workshop performance are key performance indicators of CPBFI.

7. Net Promoter Score (NPS)

Voice of students	% of respondents
On a scale of 0-10 how likely are you to recommend CPBFI to others?	
Very Likely - Promoters – Score of 9 or 10	62.07
Not Likely – Detractors – Score of 0 to 6	3.45
Net Promoter Score = Promoters – Detractors	58.62
Overall Rating – Good (>0), Excellent (>50%), Exceptional (>70%)	Excellent

Net Promoter Score or NPS is globally regarded as a strong indicator of customer experience and loyalty. For CPBFI also NPS is regarded as an important success indicator.

8. Feedback about faculty:

Faculty Name	Subject	% of students#
VINAYAK MURLIDHAR GARKHEDKAR	Banking	58.62
POONAM DEODAS	Insurance	68.97
	CAWS	79.31

% of students that have rated the respective faculty as "Excellent".

Feedback about individual trainers help in assessment of the trainers and their delivery quality. These ratings are used to identify best trainers for each subject and to plan supporting interventions for trainers that are not at par.

**Certificate Programme in Banking, Finance and Insurance (CPBFI)
BATCH PERFORMANCE REPORT****9. Comments from Bajaj Finserv CPBFI Team:****What worked well –**

- The students who participated in the HR workshop have performed well and it is visible from the selection ratio of the batch.
- We are pleased to note that more than half the students, that provided feedback, 'strongly' agree that joining CPBFI was a right decision.

What could have been better –

- The high cancellation suggests that the students might have either enrolled without adequate understanding of the programme or might not have enrolled voluntarily.

We place on record our appreciation for the efforts put in by the coordinator Rahul Madhavrao Athawalé, and other staff in making the batch successful. Overall, some of the students have sincerely completed the program and performed well and we are confident, every one of them has a successful career ahead!

Thank you!!

Team BEYOND,

Bajaj Finserv Limited

6th Floor, Bajaj Finserv Corporate Office,
Off Pune-Ahmednagar Road, Viman Nagar, Pune – 411014,

LinkedIn: www.linkedin.com/company/finservcpbfi